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SAPIAN
Pour des lieux de vie sains et sûrs

PRESS RELEASE
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SAPIAN Group continues its expansion with three acquisitions

SAPIAN Group, one of the leaders in building hygiene and occupant protection services, announces three new acquisitions: Aérolia, Servitec and EC Assainissement. Together they represent combined revenue of more than €10 million. Backed by Weinberg Capital Partners, SAPIAN is strengthening its regional footprint and adding to its expertise. With these three transactions, the group also takes a further step towards becoming a leading player in hygiene and protection services for living and working spaces.

Founded forty-five years ago and acquired from ISS by Weinberg Capital Partners in 2019, the group operates in four business lines: air hygiene, pest control, sanitation and fire protection.

The group acquired Groupe Vallier in 2024, and these three new transactions mark an acceleration of its external growth strategy. This momentum is supported by Weinberg Capital Partners, which renewed its commitment to SAPIAN at the end of 2025 through a continuation fund.

Three complementary acquisitions

Aérolia is a recognised specialist in air hygiene, and its acquisition extends SAPIAN's presence in northern France, Normandy and eastern France. The combination is a key step in developing a more technical offering, particularly for industrial and commercial clients.

Based in south-west France, Servitec specialises in air hygiene and fire protection. The acquisition strengthens the group's regional presence and broadens its client portfolio. It also creates commercial and operational synergies with SAPIAN's teams.

EC Assainissement is a long-established sanitation company in the Ain department, specialising in wastewater purification and treatment. It strengthens the positions of Groupe Vallier, which joined the group in 2024, particularly in the Pays de Gex area. It also adds to the group's expertise in water and sanitation services.

These acquisitions reflect the group's ambition to gradually build a set of complementary companies through external growth. SAPIAN brings its commercial strength, regional network and operational resources. In turn, the companies joining the group bring recognised technical know-how and strong positions in their markets.

SAPIAN intends to keep up this momentum, and further acquisitions are already under consideration.

Fabien Sfez, President of SAPIAN, said: *"These three acquisitions represent far more than an increase in our revenue or geographic coverage. They reflect the ambition we share with Weinberg Capital Partners: to progressively build a leading group that brings together companies recognised for their expertise, their closeness to customers and the quality of their teams. With Aérolia, Servitec and EC Assainissement, we are taking a new step forward, and we intend to pursue this development strategy in the years ahead."*

Dimitri Fotopoulos, Partner at Weinberg Capital Partners, added: *"We renewed our commitment to SAPIAN at the end of 2025, convinced that the group had everything it needed to play a major role in the consolidation of its markets. These three new transactions reflect that ambition. They strengthen SAPIAN's positions while laying the foundations for a broader platform of complementary businesses with recognised expertise and strong growth prospects."*

Weinberg Capital Partners
The right time – The right team

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About SAPIAN

SAPIAN is one of France's leading providers of hygiene and protection services for living and working spaces. The company operates in four essential areas: air hygiene, pest control, sanitation and fire protection.

With more than 1,500 employees and around 40 branches, SAPIAN serves nearly 48,000 clients throughout France.

SAPIAN is pursuing a development plan to progressively build a group of complementary companies in hygiene, protection and specialised technical services.

Backed by Weinberg Capital Partners, this plan relies on a strategy that combines organic growth, targeted acquisitions and building on the expertise of the companies that join the group.

About Weinberg Capital Partners

Founded in 2005, Weinberg Capital Partners is an independent investment company historically active in buy-out capital, which expanded its field of intervention to real estate assets in 2008. In 2020, Weinberg Capital Partners added its capacity to invest in SMEs/mid-caps with a minority strategy focused on sustainable development issues, which offers extra-financial support known as impact, to better prepare companies for environmental and societal challenges. In 2023, Weinberg Capital Partners created a new fund, WCP Eiréné, dedicated to the development of SMEs/mid-caps in the security and defense sector. In 2024, the company continued its growth in private equity with the launch of a co-investment fund, WCP Co-Invest. In 2026, Weinberg Capital Partners announces the launch of its Private Wealth activity, dedicated to private clients and also the introduction of a new fund, WCP Eiréné Development. With €1.5 billion of assets under management, Weinberg Capital Partners is a significant player in the mid-market equity segment in France.

Weinberg Capital Partners is a signatory of the Principles for Responsible Investment (PRI), a member of the International Climate Initiative (iCI), and is committed to an active responsible-investor approach.

Weinberg Capital Partners supports Télémaque, an association promoting equal opportunities in education.

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Press contact

- **Bérengère Beaujean**
  Head of Communications
  berengere.beaujean@weinbergcapital.com
  +33 7 85 58 29 73