# WCP#4 takes equity stake in Arbevel, a leading financial asset management company

Weinberg Capital Partners has entered into an agreement with Arbevel, a recognized specialist in financial asset management, to become its majority shareholder. This marks the first investment of the new LBO fund, WCP#4. The completion of this transaction is subject to approval from the French Financial Markets Authority.

Founded in 1997 and acquired in 2009 by its current management, Jean-Baptiste Delabare and Sébastien Lalevée, Arbevel is an independent asset management company with more than 2 billion euros in assets.

Initially focused on open-end fund management, Arbevel has progressively diversified its business model to become a multi-specialist in asset management, built on three pillars: (i) open-end fund management, representing 1 billion euros in assets under management across well-defined strategies (equities, bonds, and diversified assets), (ii) discretionary portfolio management, representing 1 billion euros in assets under management, representing 1 billion euros in assets well-defined strategies (equities, bonds, and diversified assets), (ii) discretionary portfolio management, representing 1 billion euros in assets under management, representing 1 billion euros in assets under management for institutional or private clients, and (iii) alternative management with two generations of private equity and private debt funds.

With the acquisition of Actis Asset Management in 2022, Arbevel initiated its market consolidation strategy while enhancing its expertise in bond investments.

With its diverse offering, the group caters to a diversified client portfolio including institutional investors, family groups, wealth management specialists (CGPs, MFOs, multi-managers), and private clients.

This investment aligns with the core investment criteria and expertise of Weinberg Capital Partners. It is indeed a primary, over-the-counter transaction in the services sector, characterized by a proactive ESG approach, an essential "Customer Capital" dimension in the group's expertise, and a buy-and-build strategy in a fragmented market.

Weinberg Capital Partners' equity stake will enable the asset management company to continue its development by accelerating the diversification of its business model, supporting its structuring, and providing the means to contribute to market consolidation.

Philippe Klocanas, Co-founder, Partner, and Managing Director of LBO expertise, states: "Arbevel is a leader in its sector. Over the years, the company has positioned itself as a reference that succeeded in its diversification. We are delighted to partner with Jean-Baptiste Delabare and Sébastien Lalevée, with whom we share an entrepreneurial DNA, to continue the company's development. We are proud to count Arbevel as the first investment of our WCP#4 fund."

Jean-Baptiste Delabare, President of Arbevel, declares: "We are pleased with this partnership that will allow us to contribute to the consolidation of our industry and expand our product offering."

**Sébastien Lalevée, CEO of Arbevel, adds:** "We welcome this operation, through which we intend to make Arbevel a management platform actively contributing to the financing of entrepreneurs, drivers of growth and innovation."

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## **About Weinberg Capital Partners**

Founded in 2005, Weinberg Capital Partners is an independent investment company historically active in buy-out capital, which expanded its field of intervention to real estate assets in 2008, and has been investing since 2015 in the capital of listed French SMEs/mid-caps as a minority shareholder with an active, friendly and long-term approach. In 2020, Weinberg Capital Partners added its capacity to invest in SMEs/mid-caps with a minority strategy focused on sustainable development issues, which offers extra-financial support known as impact, to better prepare companies for environmental and societal challenges. In 2023, Weinberg Capital Partners created a new fund, Eiréné, dedicated to the development of SMEs/mid-caps in the security and defense sector.

With €1,3 billion of assets under management, Weinberg Capital Partners is a significant player in the mid-market equity segment in France.

Weinberg Capital Partners is a signatory of the PRI, a member of the International Climate Initiative and an active responsible investor.

## $\star$ $\star$ $\star$ $\star$ $\star$ $\star$ with a score of 77/100 in the PRI Direct – Private Equity category.

Weinberg Capital Partners supports Télémaque, an association for equal opportunities in education.

## For more information: weinbergcapital.com.

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#### **About Arbevel**

Acquired in 2009 by its current management, Arbevel, an independent and entrepreneurial asset management company, has emerged as a key player in the small and mid-cap universe, experiencing robust growth. The group employs over fifty professionals.

Driven by a guiding principle centered around financial, extra-financial, and strategic analysis of companies, the group has, in recent years, expanded its range of products and services. This includes offering clients a diverse array of equity, bond, and diversified funds, as well as discretionary portfolio management. Additionally, Arbevel has developed expertise in private equity and private debt.

## Contacts

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## Appendix

## Participants in the deal

Weinberg Capital Partners: Philippe Klocanas, Guillaume Marquet de Vasselot, Camille Rousseau

Allen & Overy: Marc Castagnède, Charles del Valle, Jonas Brucker, Mia Dassas

KPMG: Benjamin Tarac, Raphaël Jacquemard, Jean-Charles Kuster, Cédric Philibert, Florence Olivier, Albane Eglinger

R3: Alexis de Taillac, Thomas Busuttil

Agama: Louis-Grégoire Logre, Pierre-Yvan Gaubert

Fieldfisher: Pascal Squercioni